

**First-Class Mail Rates**  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**

Subclass/Rate Category	Rate for First Ounce (cents)				Rate for 2 Ounce Piece (cents)			
	Current Rates	Prop. Rates	% Change	Amount Change	Current Rates	Prop. Rates	% Change	Amount Change
<b>LETTER-SIZE PIECES</b>								
Single Piece Machinable /1	44.0	45.0	2.3%	1.0	64.0	65.0	1.6%	1.0
Single Piece Nonmachinable	64.0	65.0	1.6%	1.0	84.0	85.0	1.2%	1.0
Machinable Presort /2	41.4	42.4	2.4%	1.0	53.9	42.4	(21.3)%	(11.5)
Nonmachinable Presort /3	61.4	62.4	1.6%	1.0	73.9	62.4	(15.6)%	(11.5)
Automation Mixed-AADC /2 /3	39.0	40.4	3.6%	1.4	51.5	40.4	(21.6)%	(11.1)
Automation AADC /2 /3	36.8	37.4	1.6%	0.6	49.3	37.4	(24.1)%	(11.9)
Automation 3-Digit /2 /3	36.5	37.4	2.5%	0.9	49.0	37.4	(23.7)%	(11.6)
Automation 5-Digit /2 /3	34.0	35.0	2.9%	1.0	46.5	35.0	(24.7)%	(11.5)
<b>POSTAL AND POST CARDS</b>								
Single Piece Cards	29.0	32.0	10.3%	3.0	NA	NA	NA	NA
Machinable Presort	26.0	28.0	7.7%	2.0	NA	NA	NA	NA
Automation Mixed AADC /3	23.5	25.5	8.5%	2.0	NA	NA	NA	NA
Automation AADC /3	22.3	24.4	9.4%	2.1	NA	NA	NA	NA
Automation 3-Digit /3	22.2	24.3	9.5%	2.1	NA	NA	NA	NA
Automation 5-Digit /3	20.8	22.9	10.1%	2.1	NA	NA	NA	NA
<b>FLAT-SIZE PIECES</b>								
Single Piece	88.0	90.0	2.3%	2.0	108.0	110.0	1.9%	2.0
Nonautomation Presort	75.7	76.2	0.7%	0.5	92.7	93.2	0.5%	0.5
Automation Mixed ADC /3	72.5	73.0	0.7%	0.5	89.5	90.0	0.6%	0.5
Automation ADC /3	60.5	63.0	4.1%	2.5	77.5	80.0	3.2%	2.5
Automation 3-Digit /3	54.7	57.4	4.9%	2.7	71.7	74.4	3.8%	2.7
Automation 5-Digit /3	37.3	40.0	7.2%	2.7	54.3	57.0	5.0%	2.7
<b>OTHER RATES</b>								
<b>Additional Ounce</b> —Single Piece (letters/flats)	20.0	20.0	0.0%	0.0	NA	NA	NA	NA
<b>Additional Ounce</b> – Auto letters, Presort lttrs (Mach/ Nonmach) /2	12.5	12.5	0.0%	0.0	NA	NA	NA	NA

- /1 The price for Single Piece, first ounce letters also applies to sale of the Forever Stamp at time of purchase.
- /2 First-Class Mail Automation and Nonautomation Presort Letters: the USPS is increasing the maximum qualifying weight of an automation letter from 1 ounce to 2 ounces, which reduces the price of pieces weighing between 1 and 2 ounces. This pricing structure is available only to pieces weighing 2 ounces or less. A three ounce piece will pay in the traditional fashion (the first-ounce price plus the price for two additional ounce increments).
- /3 Subtract \$0.003 for each automation letter, card, or flat that meets the requirements for Full Service Intelligent Mail.

**Move Update Assessment Charge.** Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

**Business Reply Mail Rates**  
 (Filed by the USPS 10/18/11 to take effect 1/22/12)  
 (All Rates Shown in Dollars)

Rate Category	Current Rates	Prop. Rates	Percent Change	Amount Change
<b>BRM Regular Basic</b>				
Per-Piece Charge /1	0.750	0.760	1.3%	0.010
Letter Rate, one ounce (BRM charge plus postage)	1.190	1.210	1.7%	0.020
Card Rate (BRM charge plus postage)	1.040	1.080	3.8%	0.040
<b>BRM Regular High-Volume</b>				
Per-Piece Charge /1	0.085	0.087	2.4%	0.002
Letter, one ounce (BRM charge plus postage)	0.525	0.537	2.3%	0.012
Card (BRM charge plus postage)	0.375	0.407	8.5%	0.032
<b>Basic Qualified BRM (No Quarterly Fee)</b>				
Per-Piece Charge (Basic)/1	0.055	0.056	1.8%	0.001
Letter, one ounce (BRM charge plus postage)	0.472	0.484	2.5%	0.012
Card (BRM charge plus postage)	0.322	0.354	9.9%	0.032
<b>High Volume Qualified BRM</b>				
Per-Piece Charge (High-Volume) /1	0.007	0.008	14.3%	0.001
Quarterly Fee Applies /2				
Letter, one ounce	0.424	0.436	2.8%	0.012
Letter, two ounce	0.624	0.636	1.9%	0.012
Card	0.274	0.306	11.7%	0.032
<b>Bulk Weight Averaged (Non-Letter Size)</b>				
Per-Piece Charge (Bulk Weight Averaged) /1	0.014	0.015	7.1%	0.001
<b>Annual Permit Fee /3</b>				
	190.00	190.00	0.0%	0.00
<b>Annual Accounting Fee /4</b>				
	605.00	605.00	0.0%	0.00
<b>Monthly Maintenance Fee /5</b>				
	985.00	1015.00	3.0%	30.00

- /1 Per-Piece Charge is paid in addition to applicable First-Class or Priority Mail postage on returned BRM/QBRM pieces
- /2 Quarterly fee of **\$ 2025 (currently \$1980)** required
- /3 Required for **all** categories of BRM/QBRM
- /4 Required for **all** categories of BRM/QBRM *except* Regular Basic
- /5 Required for **Bulk Weight Averaged** category *only*.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for  
 the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/18/11

**Address Correction Service (ACS) Fees**  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
*(All Rates Shown in Cents)*

Subclass/Rate Category	Current Rates	Prop. Rates	% Change	Amount Change
<b>ACS Manual (hardcopy)</b> (per notice issued)	50.0	50.0	0.0%	0.0
<b>First-Class Mail ACS Electronic</b> (per notice issued /1)	10.0	10.0	0.0%	0.0
<b>Standard Mail ACS Electronic</b> (per notice issued /1 )	27.0	28.0	3.7%	1.0
<b>OneCode ACS – First-Class Mail Letters</b> (per notice issued /2)	9.0	10.0	11.1%	1.0
<b>OneCode ACS – Standard Mail Letters</b> (per notice issued /2)	21.0	22.0	4.8%	1.0
<b>Intelligent Mail Barcode Full-Service correction, each /3 /4</b>	0.0	0.0	0.0%	0.0

- /1 Existing electronic ACS, requiring human-readable keyline information on mailpiece.
- /2 OneCode ACS, using Intelligent Mail Barcode. For First-Class Mail, the first two notices on a given address change are **3 cents each (currently 2 cents each)**, after that the above per notice fee applies. For Standard Mail, the first two notices on a given address change are charged at **6 cents each (currently 5 cents each)**, after that the above per notice fee applies.
- /3 Full-service, Automated and Electronic Address Correction Service is available to mailers who can receive computerized address corrections and meet barcoding, address hygiene, and other mail preparation requirements.
- /4 Upon request of the mailer, full-service Address Correction Service is available for mailings of First-Class Mail automated letters, cards, and flats, Standard Mail automation letters and flats, Standard Mail Carrier Route, High Density, and Saturation letters, Periodicals Outside-County barcoded or Carrier Route letters and flats, Periodicals Within-County automation or Carrier Route letters and flats, and Bound Printed Matter barcoded Presort non-DDU flats. The mailings must comply with the requirements for the Full-service Intelligent Mail option. Full-service Address Correction Service is not available for duplicate address correction notices for a given address, after a specified period following the initial notice, for Standard Mail, Periodicals, and Bound Printed Matter mailings.

**CONFIRM Service Fees**  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
*(All Rates Shown in Dollars)*

Service Level	Current Fees	Prop. Fees	% Change	Amount Change
<b>Bronze Subscription Level</b> (1 year, one ID code, up to 200,000 scans)	1,025.00	0.00	-100.00%	(1025.00)
Additional Scans Fee (block of 10,000)	250.00	0.00	NA	NA
<b>Silver Subscription Level</b> (3 months, one ID code, up to 15 million scans)	2,050.00	0.00	-100.00%	(2050.00)
Additional Scans Fee (for block of 2 million scans)	500.00	0.00	NA	NA
<b>Gold Subscription Level:</b> (1 year, one ID code, up to 50 million scans)	7,750.00	0.00	-100.00%	(7,750.00)
Additional Scans Fee (for block of 6 million scans)	800.00	0.00	-100.00%	(800.00)
<b>Platinum Subscription Level</b> (1 year, three ID codes, unlimited scans)	26,000.00	0.00	-100.00%	(26,000.00)
<b>Additional ID Code Fee (Annual)</b>	2,500.00	0.00	-100.00%	(2,500.00)
<b>Additional ID Code Fee (Quarterly)</b>	900.00	0.00	-100.00%	(900.00)

- /1 The USPS in its filing said that it has set the prices for Confirm service at zero because it intends to end Confirm service once existing customers' subscriptions end. Per the USPS, the service will become a feature of the classes of mail that include letters and flats when mailers use an Intelligent Mail barcode (IMb) that contains a Mailer Identification (MID) code that has been registered to receive scan data.



**Regular Standard Mail Letters Postage Rates \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces /1			
	Curr Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>AUTO – Mxd AADC /2</b>	27.3	27.8	1.8%	0.5	12.3	72.5	12.5	74.4
DNDC Entry	24.0	24.5	2.1%	0.5	12.3	56.5	12.5	58.3
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>AUTO -- AADC /2</b>	25.7	26.2	1.9%	0.5	10.7	72.5	10.9	74.4
DNDC Entry	22.4	22.9	2.2%	0.5	10.7	56.5	10.9	58.3
DSCF Entry	21.4	21.9	2.3%	0.5	10.7	51.7	10.9	53.5
<b>AUTO -- 3-Digit /2</b>	25.5	26.0	2.0%	0.5	10.5	72.5	10.7	74.4
DNDC Entry	22.2	22.7	2.3%	0.5	10.5	56.5	10.7	58.3
DSCF Entry	21.2	21.7	2.4%	0.5	10.5	51.7	10.7	53.5
<b>AUTO -- 5-Digit /2</b>	23.7	24.2	2.1%	0.5	8.7	72.5	8.9	74.4
DNDC Entry	20.4	20.9	2.5%	0.5	8.7	56.5	8.9	58.3
DSCF Entry	19.4	19.9	2.6%	0.5	8.7	51.7	8.9	53.5

\*Regular Standard Mail Flats, Regular Standard Mail ECR letters/flats rates, and Regular Standard Mail parcels rates, are shown on separate charts available from PostCom.

For all Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

/1 Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece price minus the minimum letter per piece price corresponding to the applicable entry and density tier.

/2 Subtract \$0.001 for each automation letter that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., ([kathys@postalconsulting.com](mailto:kathys@postalconsulting.com)) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/18/2011

**Regular Standard Mail Flats Postage Rates \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**

*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces			
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>NONAUTO--MXD ADC</b>	54.9	56.1	2.2%	1.2	39.9	72.5	40.8	74.4
NDC Entry	51.6	52.8	2.3%	1.2	39.9	56.5	40.8	58.3
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>NONAUTO--ADC</b>	51.6	52.8	2.3%	1.2	36.6	72.5	37.5	74.4
NDC Entry	48.3	49.5	2.5%	1.2	36.6	56.5	37.5	58.3
SCF Entry	47.3	48.5	2.5%	1.2	36.6	51.7	37.5	53.5
<b>NONAUTO. - 3-DIGIT</b>	46.4	47.0	1.3%	0.6	31.4	72.5	31.7	74.4
NDC Entry	43.1	43.7	1.4%	0.6	31.4	56.5	31.7	58.3
SCF Entry	42.1	42.7	1.4%	0.6	31.4	51.7	31.7	53.5
<b>NONAUTO - 5-DIGIT</b>	38.2	38.8	1.6%	0.6	23.2	72.5	23.5	74.4
NDC Entry	34.9	35.5	1.7%	0.6	23.2	56.5	23.5	58.3
SCF Entry	33.9	34.5	1.8%	0.6	23.2	51.7	23.5	53.5
<b>AUTO - Mxd ADC /1</b>	49.2	50.4	2.4%	1.2	34.2	72.5	35.1	74.4
DNDC Entry	45.9	47.1	2.6%	1.2	34.2	56.5	35.1	58.3
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>AUTO -- ADC /1</b>	48.2	49.4	2.5%	1.2	33.2	72.5	34.1	74.4
DNDC Entry	44.9	46.1	2.7%	1.2	33.2	56.5	34.1	58.3
DSCF Entry	43.9	45.1	2.7%	1.2	33.2	51.7	34.1	53.5
<b>AUTO -- 3-Digit /1</b>	42.6	43.8	2.8%	1.2	27.6	72.5	28.5	74.4
DNDC Entry	39.3	40.5	3.1%	1.2	27.6	56.5	28.5	58.3
DSCF Entry	38.3	39.5	3.1%	1.2	27.6	51.7	28.5	53.5
<b>AUTO -- 5-Digit /1</b>	34.7	35.3	1.7%	0.6	19.7	72.5	20.0	74.4
DNDC Entry	31.4	32.0	1.9%	0.6	19.7	56.5	20.0	58.3
DSCF Entry	30.4	31.0	2.0%	0.6	19.7	51.7	20.0	53.5

\*Regular Standard Mail ECR letters/flats rates, Regular Standard Mail Letters, and Regular Standard Mail parcels rates, are shown on separate charts available from PostCom.

For all Standard Mail flats, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

/1 Subtract \$0.001 for each automation flat that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., ([kathys@postalconsulting.com](mailto:kathys@postalconsulting.com)) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/18/2011

**Regular Standard Mail Letters Postage Rates--Enhanced Carrier Route \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces /1			
	Curr Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>ECR AUTO/NON-AUTO LTTRS – Basic /2</b>	26.5	27.1	2.3%	0.6	12.2	69.5	12.7	70.0
NDC Entry	23.2	23.8	2.6%	0.6	12.2	53.5	12.7	53.9
SCF Entry	22.2	22.8	2.7%	0.6	12.2	48.7	12.7	49.1
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR AUTO LTTRS – High Den. /2</b>	19.5	19.9	2.1%	0.4	7.0	60.8	7.3	60.9
NDC Entry	16.2	16.6	2.5%	0.4	7.0	44.8	7.3	44.8
SCF Entry	15.2	15.6	2.6%	0.4	7.0	40.0	7.3	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR NON-AUTO LTTRS – High Den. /2</b>	22.0	22.4	1.8%	0.4	9.5	60.8	9.8	60.9
NDC Entry	18.7	19.1	2.1%	0.4	9.5	44.8	9.8	44.8
SCF Entry	17.7	18.1	2.3%	0.4	9.5	40.0	9.8	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR AUTO LTTRS – Saturation /2</b>	18.2	18.5	1.6%	0.3	5.7	60.8	5.9	60.9
NDC Entry	14.9	15.2	2.0%	0.3	5.7	44.8	5.9	44.8
SCF Entry	13.9	14.2	2.2%	0.3	5.7	40.0	5.9	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR NON-AUTO LTTRS -- Saturation /2</b>	19.4	19.7	1.5%	0.3	6.9	60.8	7.1	60.9
NDC Entry	16.1	16.4	1.9%	0.3	6.9	44.8	7.1	44.8
SCF Entry	15.1	15.4	2.0%	0.3	6.9	40.0	7.1	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA

\* Non-carrier Route Standard Mail Rates are shown on separate charts available from PostCom, as are Standard Mail ECR Parcel rates. Pieces that do not qualify for letters or flats rate categories are subject to Standard Mail parcels rates.

**For all Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.**

**Forward and Return Service: If used in conjunction with electronic/automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.**

/1 **Automation letter-sized pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables. These letters cannot be entered at DDU's and must be prepared as letters.**

/2 **Subtract \$0.001 per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.**

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for  
the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/26/11

**Regular Standard Mail Flats Postage Rates--Enhanced Carrier Route \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**

*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces /1			
					Current Rates		Proposed Rates	
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>ECR FLATS – Basic /2</b>	26.5	27.1	2.3%	0.6	12.2	69.5	12.7	70.0
NDC Entry	23.2	23.8	2.6%	0.6	12.2	53.5	12.7	53.9
SCF Entry	22.2	22.8	2.7%	0.6	12.2	48.7	12.7	49.1
Delivery Unit Entry	21.3	21.9	2.8%	0.6	12.2	44.5	12.7	44.8
<b>ECR FLATS – High Den. /2</b>	22.0	22.4	1.8%	0.4	9.5	60.8	9.8	60.9
NDC Entry	18.7	19.1	2.1%	0.4	9.5	44.8	9.8	44.8
SCF Entry	17.7	18.1	2.3%	0.4	9.5	40.0	9.8	40.0
Delivery Unit Entry	16.8	17.2	2.4%	0.4	9.5	35.8	9.8	35.7
<b>ECR FLATS – Saturation /2 /3</b>	19.4	19.7	1.5%	0.3	6.9	60.8	7.1	60.9
NDC Entry	16.1	16.4	1.9%	0.3	6.9	44.8	7.1	44.8
SCF Entry	15.1	15.4	2.0%	0.3	6.9	40.0	7.1	40.0
Delivery Unit Entry	14.2	14.5	2.1%	0.3	6.9	35.8	7.1	35.7

\* Non-carrier Route Standard Mail Rates are shown on separate charts available from PostCom, as are Standard Mail ECR Parcel rates.

For all Standard Mail letters and flats, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.050 (currently \$0.017) for each flat-shaped piece addressed using a Detached Address Label with no advertising, and \$0.050 for each piece using a Detached Address Label containing advertising (Detached Marketing Label).

/1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier.

/2 Subtract \$0.001 per piece for each High Density flat that complies with the requirements for Full Service Intelligent Mail.

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**Regular Standard Mail Enhanced Carrier Route Parcels Postage Rates \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**

*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Parcels Weighing 3.3 Ounces or Less (Per Piece Rates)				For Parcels Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
<b>ECR BASIC</b>	61.5	62.3	1.3%	0.8	43.8	44.3	1.1%	0.5	86.0	87.5	1.7%	1.5
NDC Entry	57.2	57.7	0.9%	0.5	43.8	44.3	1.1%	0.5	65.2	65.1	-0.2%	-0.1
SCF Entry	52.3	52.8	1.0%	0.5	43.8	44.3	1.1%	0.5	41.5	41.3	-0.5%	-0.2
DDU Entry	48.7	49.1	0.8%	0.4	43.8	44.3	1.1%	0.5	23.9	23.4	-2.1%	-0.5
<b>ECR HIGH DENSITY</b>	47.9	48.4	1.0%	0.5	30.8	31.0	0.6%	0.2	82.7	84.6	2.3%	1.9
NDC Entry	43.6	43.8	0.5%	0.2	30.8	31.0	0.6%	0.2	61.9	62.2	0.5%	0.3
SCF Entry	38.7	38.9	0.5%	0.2	30.8	31.0	0.6%	0.2	38.2	38.4	0.5%	0.2
DDU Entry	35.1	35.2	0.3%	0.1	30.8	31.0	0.6%	0.2	20.6	20.5	-0.5%	-0.1
<b>ECR SATURATION</b>	47.0	47.5	1.1%	0.5	29.9	30.1	0.7%	0.2	82.7	84.6	2.3%	1.9
NDC Entry	42.7	42.9	0.5%	0.2	29.9	30.1	0.7%	0.2	61.9	62.2	0.5%	0.3
SCF Entry	37.8	38.0	0.5%	0.2	29.9	30.1	0.7%	0.2	38.2	38.4	0.5%	0.2
DDU Entry	34.2	34.3	0.3%	0.1	29.9	30.1	0.7%	0.2	20.6	20.5	-0.5%	-0.1

\*Standard Mail ECR letters/flats rates are shown on a separate chart available from PostCom

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

For nonbarcoded parcels, add \$0.064 per piece (currently \$0.06 per piece). The surcharge does not apply to pieces sorted to 5-digit ZIP Code numbers.

This chart was prepared by Postal Consulting Services, Inc., ([kathys@postalconsulting.com](mailto:kathys@postalconsulting.com)) for  
the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/18/2011

**Regular Standard Mail Marketing Parcels Postage Rates \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**

*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less (Per Piece Rates)				For Pieces Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound.	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
<b>MKTG MIXED NDC /1</b>	146.0	147.0	0.7%	1.0	125.4	126.0	0.5%	0.6	100.0	101.8	1.8%	1.8
DNDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
<b>MKTG NDC /1</b>	104.5	105.5	1.0%	1.0	83.9	84.5	0.7%	0.6	100.0	101.8	1.8%	1.8
DNDC Entry	100.2	100.9	0.7%	0.7	83.9	84.5	0.7%	0.6	79.2	79.4	0.3%	0.2
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
<b>MKTG SCF /1</b>	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DNDC Entry	63.0	63.7	1.1%	0.7	46.7	47.3	1.3%	0.6	79.2	79.4	0.3%	0.2
DSCF Entry	58.1	58.8	1.2%	0.7	46.7	47.3	1.3%	0.6	55.5	55.6	0.2%	0.1
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
<b>MKTG 5-DIGIT /1</b>	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DNDC Entry	60.6	61.3	1.2%	0.7	44.3	44.9	1.4%	0.6	79.2	79.4	0.3%	0.2
DSCF Entry	55.7	56.4	1.3%	0.7	44.3	44.9	1.4%	0.6	55.5	55.6	0.2%	0.1
DDU Entry	52.1	52.7	1.2%	0.6	44.3	44.9	1.4%	0.6	37.9	37.7	-0.5%	-0.2

\*Separate Standard Mail charts for letters, flats, and parcels are available from PostCom.

For nonbarcoded parcels, add \$0.064 per piece (currently \$0.06 per piece). The surcharge does not apply to pieces sorted to 5-digit ZIP Code numbers.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

/1 The USPS has discontinued the Not Flat-Machinable (NFM) category with this filing and has established a new Marketing Parcels category. Although the new Marketing Parcels category has different dimensions, addressing and eligibility requirements than the current NFM category, some of the pieces currently mailed as NFMs could qualify as Marketing Parcels. The above chart compares the current NFM prices with the proposed Marketing Parcels prices.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for  
the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/18/2011



**Nonprofit Standard Mail Letters Postage Rates \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces /1			
	Curr Rates	Proposed Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>AUTO – Mxd AADC /2</b>	16.8	16.6	(1.2)%	(0.2)	3.8	62.8	3.4	63.9
NDC Entry	13.5	13.3	(1.5)%	(0.2)	3.8	46.8	3.4	47.8
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>AUTO -- AADC /2</b>	15.2	15.0	(1.3)%	(0.2)	2.2	62.8	1.8	63.9
NDC Entry	11.9	11.7	(1.7)%	(0.2)	2.2	46.8	1.8	47.8
SCF Entry	10.9	10.7	(1.8)%	(0.2)	2.2	42.0	1.8	43.0
<b>AUTO -- 3-Digit /2</b>	15.0	14.8	(1.3)%	(0.2)	2.0	62.8	1.6	63.9
NDC Entry	11.7	11.5	(1.7)%	(0.2)	2.0	46.8	1.6	47.8
SCF Entry	10.7	10.5	(1.9)%	(0.2)	2.0	42.0	1.6	43.0
<b>AUTO -- 5-Digit /2</b>	13.2	13.0	(1.5)%	(0.2)	0.2	62.8	-0.2	63.9
NDC Entry	9.9	9.7	(2.0)%	(0.2)	0.2	46.8	-0.2	47.8
SCF Entry	8.9	8.7	(2.2)%	(0.2)	0.2	42.0	-0.2	43.0

\*Nonprofit Standard Mail Flats rates, Nonprofit Standard Mail ECR letters/flats rates, and Nonprofit Standard Mail parcels and NFM rates, are shown on separate charts available from PostCom.

For all Nonprofit Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

/1 Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry and density tier.

/2 Subtract \$0.001 for each automation letter or flat that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., ([kathys@postalconsulting.com](mailto:kathys@postalconsulting.com)) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/18/2011

**Nonprofit Standard Mail Flats Postage Rates \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces /2			
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>NONAUTO-- MXD ADC /3</b>	41.2	41.3	0.2%	0.1	28.2	62.8	28.1	63.9
NDC Entry	37.9	38.0	0.3%	0.1	28.2	46.8	28.1	47.8
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>NONAUTO -- ADC /3</b>	37.9	38.0	0.3%	0.1	24.9	62.8	24.8	63.9
NDC Entry	34.6	34.7	0.3%	0.1	24.9	46.8	24.8	47.8
SCF Entry	33.6	33.7	0.3%	0.1	24.9	42.0	24.8	43.0
<b>NONAUTO – 3-DIGIT /3</b>	33.2	33.2	0.0%	0.0	20.2	62.8	20.0	63.9
NDC Entry	29.9	29.9	0.0%	0.0	20.2	46.8	20.0	47.8
SCF Entry	28.9	28.9	0.0%	0.0	20.2	42.0	20.0	43.0
<b>NONAUTO – 5-DIGIT /3</b>	25.0	25.1	0.4%	0.1	12.0	62.8	11.9	63.9
NDC Entry	21.7	21.8	0.5%	0.1	12.0	46.8	11.9	47.8
SCF Entry	20.7	20.8	0.5%	0.1	12.0	42.0	11.9	43.0
<b>AUTO – Mxd ADC /3</b>	35.5	35.6	0.3%	0.1	22.5	62.8	22.4	63.9
NDC Entry	32.2	32.3	0.3%	0.1	22.5	46.8	22.4	47.8
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>AUTO -- ADC /3</b>	34.5	34.6	0.3%	0.1	21.5	62.8	21.4	63.9
NDC Entry	31.2	31.3	0.3%	0.1	21.5	46.8	21.4	47.8
SCF Entry	30.2	30.3	0.3%	0.1	21.5	42.0	21.4	43.0
<b>AUTO -- 3-Digit /3</b>	28.9	29.0	0.3%	0.1	15.9	62.8	15.8	63.9
NDC Entry	25.6	25.7	0.4%	0.1	15.9	46.8	15.8	47.8
SCF Entry	24.6	24.7	0.4%	0.1	15.9	42.0	15.8	43.0
<b>AUTO -- 5-Digit /3</b>	21.3	21.4	0.5%	0.1	8.3	62.8	8.2	63.9
NDC Entry	18.0	18.1	0.6%	0.1	8.3	46.8	8.2	47.8
SCF Entry	17.0	17.1	0.6%	0.1	8.3	42.0	8.2	43.0

\*Nonprofit Standard Mail ECR letters/flats rates, and Nonprofit Standard Mail parcels rates, are shown on separate charts available from PostCom.

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

- /1 Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.
- /2 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry and density tier.
- /3 Subtract \$0.001 for each automation flat that complies with the requirements for Full Service Intelligent Mail.

**Nonprofit Standard Mail Letters Postage Rates--Enhanced Carrier Route \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**

*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces /1			
	Curr Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>ECR AUTO/NON-AUTO LTTRS – Basic /2</b>	19.1	19.4	1.6%	0.3	8.3	52.5	8.5	53.0
NDC Entry	15.8	16.1	1.9%	0.3	8.3	36.5	8.5	36.9
SCF Entry	14.8	15.1	2.0%	0.3	8.3	31.7	8.5	32.1
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR AUTO LTTRS – High Den. /2</b>	12.3	12.5	1.6%	0.2	3.3	43.8	3.4	43.9
NDC Entry	9.0	9.2	2.2%	0.2	3.3	27.8	3.4	27.8
SCF Entry	8.0	8.2	2.5%	0.2	3.3	23.0	3.4	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR NON-AUTO LTTRS – High Den. /2</b>	14.6	14.9	2.1%	0.3	5.6	43.8	5.8	43.9
NDC Entry	11.3	11.6	2.7%	0.3	5.6	27.8	5.8	27.8
SCF Entry	10.3	10.6	2.9%	0.3	5.6	23.0	5.8	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR AUTO LTTRS – Saturation /2 /3</b>	11.0	11.1	0.9%	0.1	2.0	43.8	2.0	43.9
NDC Entry	7.7	7.8	1.3%	0.1	2.0	27.8	2.0	27.8
SCF Entry	6.7	6.8	1.5%	0.1	2.0	23.0	2.0	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
<b>ECR NON-AUTO LTTRS -- Saturation /2 /3</b>	12.0	12.2	1.7%	0.2	3.0	43.8	3.1	43.9
NDC Entry	8.7	8.9	2.3%	0.2	3.0	27.8	3.1	27.8
SCF Entry	7.7	7.9	2.6%	0.2	3.0	23.0	3.1	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA

\* Non-carrier Route Nonprofit Standard Mail Rates are shown on a separate chart available from PostCom, as are Nonprofit Standard Mail ECR Parcel rates.

**For all Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.**

**Forward and Return Service: If used in conjunction with electronic/automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.**

**/1 Automation letter-sized pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables. These letters cannot be entered at DDU's and must be prepared as letters.**

**/2 Subtract \$0.001 per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.**

**This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for  
the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/26/11**

**Nonprofit Standard Mail Flats Postage Rates--Enhanced Carrier Route \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**

*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Pieces Weighing 3.3 Ounces or Less				For Pieces Weighing More than 3.3 Ounces /1			
	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Current Rates		Proposed Rates	
					Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
<b>ECR FLATS – Basic /2</b>	19.1	19.4	1.6%	0.3	8.3	52.5	8.5	53.0
NDC Entry	15.8	16.1	1.9%	0.3	8.3	36.5	8.5	36.9
SCF Entry	14.8	15.1	2.0%	0.3	8.3	31.7	8.5	32.1
Delivery Unit Entry	13.9	14.2	2.2%	0.3	8.3	27.5	8.5	27.8
<b>ECR FLATS – High Den. /2</b>	14.6	14.9	2.1%	0.3	5.6	43.8	5.8	43.9
NDC Entry	11.3	11.6	2.7%	0.3	5.6	27.8	5.8	27.8
SCF Entry	10.3	10.6	2.9%	0.3	5.6	23.0	5.8	23.0
Delivery Unit Entry	9.4	9.7	3.2%	0.3	5.6	18.8	5.8	18.7
<b>ECR FLATS -- Saturation /2 /3</b>	12.0	12.2	1.7%	0.2	3.0	43.8	3.1	43.9
NDC Entry	8.7	8.9	2.3%	0.2	3.0	27.8	3.1	27.8
SCF Entry	7.7	7.9	2.6%	0.2	3.0	23.0	3.1	23.0
Delivery Unit Entry	6.8	7.0	2.9%	0.2	3.0	18.8	3.1	18.7

\* Non-carrier Route Nonprofit Standard Mail Rates are shown on a separate chart available from PostCom, as are Nonprofit Standard Mail ECR Parcel rates.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.050 (currently \$0.017) for each flat-shaped piece addressed using a Detached Address Label with no advertising, and \$0.050 for each piece using a Detached Address Label containing advertising (Detached Marketing Label).

For all Nonprofit Standard Mail letters and flats, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

/1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier.

/2 Subtract \$0.001 per piece for each High Density flat that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for  
the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/18/11



**Nonprofit Standard Mail Parcels Postage Rates \***  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
*(All Rates Shown in Cents)*

SUBCLASS/ Rate Category	For Parcels Weighing 3.3 Oz. or Less (Per Piece Rates)				For Parcels Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
<b>MKTG SCF /1</b>	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	56.8	57.4	1.1%	0.6	42.3	42.9	1.4%	0.6	70.2	70.4	0.3%	0.2
SCF Entry	51.9	52.5	1.2%	0.6	42.3	42.9	1.4%	0.6	46.5	46.6	0.2%	0.1
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
<b>MKTG 5-DIGIT /1</b>	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	54.8	55.2	0.7%	0.4	40.3	40.7	1.0%	0.4	70.2	70.4	0.3%	0.2
SCF Entry	49.9	50.3	0.8%	0.4	40.3	40.7	1.0%	0.4	46.5	46.6	0.2%	0.1
DDU Entry	46.3	46.6	0.6%	0.3	40.3	40.7	1.0%	0.4	28.9	28.7	-0.7%	-0.2
<b>ECR BASIC</b>	51.8	52.7	1.7%	0.9	37.8	38.3	1.3%	0.5	68.0	69.6	2.4%	1.6
NDC Entry	47.5	48.1	1.3%	0.6	37.8	38.3	1.3%	0.5	47.2	47.2	0.0%	0.0
SCF Entry	42.6	43.2	1.4%	0.6	37.8	38.3	1.3%	0.5	23.5	23.4	-0.4%	-0.1
DDU Entry	39.0	39.5	1.3%	0.5	37.8	38.3	1.3%	0.5	5.9	5.5	-6.8%	-0.4
<b>ECR HIGH DENSITY</b>	34.7	35.3	1.7%	0.6	21.8	22.0	0.9%	0.2	62.7	64.6	3.0%	1.9
NDC Entry	30.4	30.7	1.0%	0.3	21.8	22.0	0.9%	0.2	41.9	42.2	0.7%	0.3
SCF Entry	25.5	25.8	1.2%	0.3	21.8	22.0	0.9%	0.2	18.2	18.4	1.1%	0.2
DDU Entry	21.9	22.1	0.9%	0.2	21.8	22.0	0.9%	0.2	0.6	0.5	-16.7%	-0.1
<b>ECR SATURATION</b>	33.8	34.4	1.8%	0.6	20.9	21.1	1.0%	0.2	62.7	64.6	3.0%	1.9
NDC Entry	29.5	29.8	1.0%	0.3	20.9	21.1	1.0%	0.2	41.9	42.2	0.7%	0.3
SCF Entry	24.6	24.9	1.2%	0.3	20.9	21.1	1.0%	0.2	18.2	18.4	1.1%	0.2
DDU Entry	21.0	21.2	1.0%	0.2	20.9	21.1	1.0%	0.2	0.6	0.5	-16.7%	-0.1

\*Nonprofit Standard Mail ECR letters/flats rates are shown on a separate chart available from PostCom

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

For non-barcoded parcels, add \$0.064 per piece (currently \$0.06 per piece). The Surcharge does not apply to pieces sorted to 5-digit ZIP Codes.

/1 The USPS has discontinued the Not Flat-Machinable (NFM) category with this filing and has established a new Marketing Parcels category. Although the new Marketing Parcels category has different dimensions, addressing and eligibility requirements than the current NFM category, some of the pieces currently mailed as NFMs could qualify as Marketing Parcels. The above chart compares the current NFM prices with the proposed Marketing Parcels prices.

This chart was prepared by Postal Consulting Services Inc., ([kathys@postalconsulting.com](mailto:kathys@postalconsulting.com)) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/18/2011

# Bound Printed Matter Presort and Carrier Route Postage Rates \*

(Filed by the USPS 10/18/11 to take effect 1/22/12)

(All Rates Shown in Dollars)

	Zones Local, 1 & 2				Zone 3				Zone 4				Zone 5			
	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff
<b>FLATS-PRESORTED /1 /2</b>																
Per Piece,	1.244	1.246	0.2%	0.002	1.244	1.246	0.2%	0.002	1.244	1.246	0.2%	0.002	1.244	1.246	0.2%	0.002
PLUS Per Pound	0.137	0.138	0.7%	0.001	0.153	0.155	1.3%	0.002	0.195	0.197	1.0%	0.002	0.248	0.250	0.8%	0.002
<b>FLATS-CARRIER ROUTE /1 /2</b>																
Per Piece,	1.146	1.148	0.2%	0.002	1.146	1.148	0.2%	0.002	1.146	1.148	0.2%	0.002	1.146	1.148	0.2%	0.002
PLUS Per Pound	0.137	0.139	1.5%	0.002	0.153	0.155	1.3%	0.002	0.195	0.197	1.0%	0.002	0.248	0.250	0.8%	0.002
<b>PARCELS-PRESORTED /3</b>																
Per Piece,	1.451	1.460	0.6%	0.009	1.451	1.460	0.6%	0.009	1.451	1.460	0.6%	0.009	1.451	1.460	0.6%	0.009
PLUS Per Pound	0.165	0.166	0.6%	0.001	0.196	0.200	2.0%	0.004	0.237	0.241	1.7%	0.004	0.303	0.306	1.0%	0.003
<b>PARCELS - CARRIER ROUTE /3</b>																
Per Piece,	1.353	1.362	0.7%	0.009	1.353	1.362	0.7%	0.009	1.353	1.362	0.7%	0.009	1.353	1.362	0.7%	0.009
PLUS Per Pound	0.165	0.166	0.6%	0.001	0.196	0.200	2.0%	0.004	0.237	0.241	1.7%	0.004	0.303	0.306	1.0%	0.003
<b>Zone 6</b>																
<b>FLATS-PRESORTED /1 /2</b>																
Per Piece,	1.244	1.246	0.2%	0.002	1.244	1.246	0.2%	0.002	1.244	1.246	0.2%	0.002	1.244	1.246	0.2%	0.002
PLUS Per Pound	0.316	0.318	0.6%	0.002	0.356	0.358	0.6%	0.002	0.475	0.480	1.1%	0.005				
<b>FLATS-CARRIER ROUTE /1 /2</b>																
Per Piece,	1.146	1.148	0.2%	0.002	1.146	1.148	0.2%	0.002	1.146	1.148	0.2%	0.002	1.146	1.148	0.2%	0.002
PLUS Per Pound	0.316	0.318	0.6%	0.002	0.356	0.358	0.6%	0.002	0.475	0.480	1.1%	0.005				
<b>PARCELS-PRESORTED /3</b>																
Per Piece,	1.451	1.460	0.6%	0.009	1.451	1.460	0.6%	0.009	1.451	1.460	0.6%	0.009	1.451	1.460	0.6%	0.009
PLUS Per Pound	0.374	0.377	0.8%	0.003	0.428	0.433	1.2%	0.005	0.568	0.570	0.4%	0.002				
<b>PARCELS - CARRIER ROUTE /3</b>																
Per Piece,	1.353	1.362	0.7%	0.009	1.353	1.362	0.7%	0.009	1.353	1.362	0.7%	0.009	1.353	1.362	0.7%	0.009
PLUS Per Pound	0.374	0.377	0.8%	0.003	0.428	0.433	1.2%	0.005	0.568	0.570	0.4%	0.002				
<b>Zone 7</b>																
<b>Zone 8</b>																

\* Single Piece and BPM Return Rates chart, and Destination Entry BPM chart available from PostCom

Each piece is subject to both a per piece rate and a per pound rate.

- /1 For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
- /2 Subtract \$0.001 for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.
- /3 **Parcels:** The USPS is eliminating the 3-cent barcode discount on Package Service products including Library Mail, Media Mail and Bound Printed Matter Parcels.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/18/11

# Bound Printed Matter Destination Entry Postage Rates \*

(Filed by the USPS 10/18/11 to take effect 1/22/12)

(All Rates Shown in Dollars)

	DDU /1				DSCF				DNDC Zone 1 & 2				DNDC Zone 3			
	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff
<b>FLATS-PRESORTED /2 /3</b>																
Per Piece,	0.482	0.484	0.4%	0.002	0.629	0.631	0.3%	0.002	1.070	1.072	0.2%	0.002	1.070	1.072	0.2%	0.002
PLUS Per Pound	0.023	0.024	4.3%	0.001	0.042	0.043	2.4%	0.001	0.064	0.066	3.1%	0.002	0.079	0.081	2.5%	0.002
<b>FLATS-CARRIER ROUTE /2 /3</b>																
Per Piece,	0.384	0.386	0.5%	0.002	0.531	0.533	0.4%	0.002	0.972	0.974	0.2%	0.002	0.972	0.974	0.2%	0.002
PLUS Per Pound	0.023	0.024	4.3%	0.001	0.042	0.043	2.4%	0.001	0.064	0.066	3.1%	0.002	0.079	0.081	2.5%	0.002
<b>PARCELS-PRESORTED /4</b>																
Per Piece,	0.689	0.698	1.3%	0.009	0.835	0.844	1.1%	0.009	1.277	1.286	0.7%	0.009	1.277	1.286	0.7%	0.009
PLUS Per Pound	0.026	0.026	0.0%	0.000	0.061	0.061	0.0%	0.000	0.074	0.075	1.4%	0.001	0.102	0.106	3.9%	0.004
<b>PARCELS-CARRIER ROUTE /4</b>																
Per Piece,	0.591	0.600	1.5%	0.009	0.737	0.746	1.2%	0.009	1.179	1.188	0.8%	0.009	1.179	1.188	0.8%	0.009
PLUS Per Pound	0.026	0.026	0.0%	0.000	0.061	0.061	0.00%	0.000	0.074	0.075	1.4%	0.001	0.102	0.106	3.9%	0.004
<b>DNDC Zone 4</b>																
<b>DNDC Zone 5</b>																
<b>FLATS-PRESORTED /2 /3</b>																
Per Piece,	1.070	1.072	0.2%	0.002	1.070	1.072	0.2%	0.002								
PLUS Per Pound	0.129	0.132	2.3%	0.003	0.185	0.188	1.6%	0.003								
<b>FLATS-CARRIER ROUTE /2 /3</b>																
Per Piece,	0.972	0.974	0.2%	0.002	0.972	0.974	0.2%	0.002								
PLUS Per Pound	0.129	0.132	2.3%	0.003	0.185	0.188	1.6%	0.003								
<b>PARCELS-PRESORTED /4</b>																
Per Piece,	1.277	1.286	0.7%	0.009	1.277	1.286	0.7%	0.009								
PLUS Per Pound	0.149	0.153	2.7%	0.004	0.211	0.214	1.4%	0.003								
<b>PARCELS-CARRIER ROUTE /4</b>																
Per Piece,	1.179	1.188	0.8%	0.009	1.179	1.188	0.8%	0.009								
PLUS Per Pound	0.149	0.153	2.7%	0.004	0.211	0.214	1.4%	0.003								

\* Single Piece and BPM Return Rates chart, and BPM Presort and Carrier Route Rates chart available from PostCom

- /1 DDU price is not available for presorted flats that weigh 1 pound or less.
- /2 For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
- /3 Subtract \$0.001 for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.
- /4 Parcels: The USPS is eliminating the 3-cent barcode discount on Package Service products including Library Mail, Media Mail and Bound Printed Matter Parcels.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/18/11

**Bound Printed Matter Postage Nonpresorted (Single Piece) Flats Rates  
(Filed by the USPS 10/18/11 to take effect 1/22/12)**

(All Rates Shown in Dollars)

	Zones 1 & 2				Zone 3				Zone 4				Zone 5			
	Curr Rate	Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff
<b>NONPRESORTED RATE</b>																
Weight not over 1 lb	1.84	1.86	1.1%	0.02	1.89	1.91	1.1%	0.02	1.95	1.97	1.0%	0.02	2.04	2.06	1.0%	0.02
Weight not over 1.5 lb	1.84	1.86	1.1%	0.02	1.89	1.91	1.1%	0.02	1.95	1.97	1.0%	0.02	2.04	2.06	1.0%	0.02
Weight not over 2 lb	1.93	1.95	1.0%	0.02	1.99	2.01	1.0%	0.02	2.07	2.09	1.0%	0.02	2.19	2.21	0.9%	0.02
Weight not over 2.5 lb	2.02	2.04	1.0%	0.02	2.10	2.12	1.0%	0.02	2.20	2.22	0.9%	0.02	2.35	2.37	0.9%	0.02
Weight not over 3 lb	2.11	2.13	0.9%	0.02	2.20	2.22	0.9%	0.02	2.32	2.34	0.9%	0.02	2.50	2.52	0.8%	0.02
Weight not over 3.5 lb	2.20	2.22	0.9%	0.02	2.31	2.33	0.9%	0.02	2.45	2.47	0.8%	0.02	2.66	2.68	0.8%	0.02
Weight not over 4 lb	2.29	2.31	0.9%	0.02	2.41	2.43	0.8%	0.02	2.57	2.59	0.8%	0.02	2.81	2.83	0.7%	0.02
Weight not over 4.5 lb	2.38	2.40	0.8%	0.02	2.52	2.54	0.8%	0.02	2.70	2.72	0.7%	0.02	2.97	2.99	0.7%	0.02
Weight not over 5 lb	2.47	2.49	0.8%	0.02	2.62	2.64	0.8%	0.02	2.82	2.84	0.7%	0.02	3.12	3.14	0.6%	0.02
<b>NONPRESORTED RATE</b>																
	Zone 6				Zone 7				Zone 8							
Weight not over 1 lb	2.14	2.16	0.9%	0.02	2.20	2.22	0.9%	0.02	2.40	2.42	0.8%	0.02				
Weight not over 1.5 lb	2.14	2.16	0.9%	0.02	2.20	2.22	0.9%	0.02	2.40	2.42	0.8%	0.02				
Weight not over 2 lb	2.33	2.35	0.9%	0.02	2.41	2.43	0.8%	0.02	2.67	2.69	0.7%	0.02				
Weight not over 2.5 lb	2.52	2.54	0.8%	0.02	2.62	2.64	0.8%	0.02	2.95	2.97	0.7%	0.02				
Weight not over 3 lb	2.71	2.73	0.7%	0.02	2.83	2.85	0.7%	0.02	3.22	3.24	0.6%	0.02				
Weight not over 3.5 lb	2.90	2.92	0.7%	0.02	3.04	3.06	0.7%	0.02	3.50	3.52	0.6%	0.02				
Weight not over 4 lb	3.09	3.11	0.6%	0.02	3.25	3.27	0.6%	0.02	3.77	3.79	0.5%	0.02				
Weight not over 4.5 lb	3.28	3.30	0.6%	0.02	3.46	3.48	0.6%	0.02	4.05	4.07	0.5%	0.02				
Weight not over 5 lb	3.47	3.49	0.6%	0.02	3.67	3.69	0.5%	0.02	4.32	4.34	0.5%	0.02				

For BPM weights over 5 pounds, refer to the USPS price charts

For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount.

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**Bound Printed Matter Postage Nonpresorted (Single Piece) Parcels Rates  
(Filed by the USPS 10/18/11 to take effect 1/22/12)**

(All Rates Shown in Dollars)

	Zones 1 & 2				Zone 3				Zone 4				Zone 5			
	Curr Rate	Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff
<b>NONPRESORTED RATE</b>																
Weight not over 1 lb	2.34	2.38	1.7%	0.04	2.38	2.44	2.5%	0.06	2.44	2.50	2.5%	0.06	2.53	2.59	2.4%	0.06
Weight not over 1.5 lb	2.34	2.38	1.7%	0.04	2.38	2.44	2.5%	0.06	2.44	2.50	2.5%	0.06	2.53	2.59	2.4%	0.06
Weight not over 2 lb	2.44	2.48	1.6%	0.04	2.50	2.56	2.4%	0.06	2.58	2.64	2.3%	0.06	2.70	2.76	2.2%	0.06
Weight not over 2.5 lb	2.55	2.59	1.6%	0.04	2.62	2.69	2.7%	0.07	2.72	2.79	2.6%	0.07	2.87	2.94	2.4%	0.07
Weight not over 3 lb	2.65	2.69	1.5%	0.04	2.74	2.81	2.6%	0.07	2.86	2.93	2.4%	0.07	3.04	3.11	2.3%	0.07
Weight not over 3.5 lb	2.76	2.80	1.4%	0.04	2.86	2.94	2.8%	0.08	3.00	3.08	2.7%	0.08	3.21	3.29	2.5%	0.08
Weight not over 4 lb	2.86	2.90	1.4%	0.04	2.98	3.06	2.7%	0.08	3.14	3.22	2.5%	0.08	3.38	3.46	2.4%	0.08
Weight not over 4.5 lb	2.97	3.01	1.3%	0.04	3.10	3.19	2.9%	0.09	3.28	3.37	2.7%	0.09	3.55	3.64	2.5%	0.09
Weight not over 5 lb	3.07	3.11	1.3%	0.04	3.22	3.31	2.8%	0.09	3.42	3.51	2.6%	0.09	3.72	3.81	2.4%	0.09
<b>NONPRESORTED RATE</b>																
	Zone 6				Zone 7				Zone 8							
Weight not over 1 lb	2.64	2.69	1.9%	0.05	2.70	2.75	1.9%	0.05	2.89	2.95	2.1%	0.06				
Weight not over 1.5 lb	2.64	2.69	1.9%	0.05	2.70	2.75	1.9%	0.05	2.89	2.95	2.1%	0.06				
Weight not over 2 lb	2.84	2.90	2.1%	0.06	2.92	2.98	2.1%	0.06	3.18	3.24	1.9%	0.06				
Weight not over 2.5 lb	3.05	3.11	2.0%	0.06	3.15	3.21	1.9%	0.06	3.47	3.54	2.0%	0.07				
Weight not over 3 lb	3.25	3.32	2.2%	0.07	3.37	3.44	2.1%	0.07	3.76	3.83	1.9%	0.07				
Weight not over 3.5 lb	3.46	3.53	2.0%	0.07	3.60	3.67	1.9%	0.07	4.05	4.13	2.0%	0.08				
Weight not over 4 lb	3.66	3.74	2.2%	0.08	3.82	3.90	2.1%	0.08	4.34	4.42	1.8%	0.08				
Weight not over 4.5 lb	3.87	3.95	2.1%	0.08	4.05	4.13	2.0%	0.08	4.63	4.72	1.9%	0.09				
Weight not over 5 lb	4.07	4.16	2.2%	0.09	4.27	4.36	2.1%	0.09	4.92	5.01	1.8%	0.09				

\* For BPM weights over 5 pounds, refer to the USPS price charts

\* Parcels: The USPS is eliminating the 3-cent barcode discount on Package Service products including Library Mail, Media Mail and Bound Printed Matter Parcels.

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**Media Mail Commercial Postage Rates**  
**(Filed by the USPS 10/18/11 to take effect 1/22/12)**  
 (All Rates Shown in Dollars)

	FLATS/PARCELS			
	Current Rates	Proposed Rates	% Diff	Amt Diff
<b>SINGLE PIECE RATE</b>				
Weight not over 1 pound	2.41	2.47	2.5%	0.06
Weight not over 2 pounds	2.82	2.89	2.5%	0.07
Weight not over 3 pounds	3.23	3.31	2.5%	0.08
Weight not over 4 pounds	3.64	3.73	2.5%	0.09
Weight not over 5 pounds	4.05	4.15	2.5%	0.10
<b>DISCOUNT – BASIC</b>				
Weight not over 1 pound	2.02	2.07	2.5%	0.05
Weight not over 2 pounds	2.43	2.49	2.5%	0.06
Weight not over 3 pounds	2.84	2.91	2.5%	0.07
Weight not over 4 pounds	3.25	3.33	2.5%	0.08
Weight not over 5 pounds	3.66	3.75	2.5%	0.09
<b>DISCOUNT – 5-DIGIT</b>				
Weight not over 1 pound	1.66	1.73	4.2%	0.07
Weight not over 2 pounds	2.07	2.15	3.9%	0.08
Weight not over 3 pounds	2.48	2.57	3.6%	0.09
Weight not over 4 pounds	2.89	2.99	3.5%	0.10
Weight not over 5 pounds	3.30	3.41	3.3%	0.11
<b>OTHER WEIGHT PIECES</b>				
Each additional pound	0.41	0.42	2.4%	0.01

**Parcels: The USPS is eliminating the 3-cent barcode discount on Package Service products including Library Mail, Media Mail and Bound Printed Matter Parcels.**

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 the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/18/11